

## VALUATION CHEAT SHEET

### BY MODEL

- Frames:** Welded, lighter weight:  
*Bike shop quality*  
\$\$ Higher value
- One piece stamped, heavier weight  
*Department store quality*  
\$ Lower value



### High End Brands:

Specialized, Fuji, Trek, Gary Fisher, Raleigh, Univega, Nishiki, Novara,  
Performance, Peugeot, Cannondale

### Middle Brands:

Diamondback, Schwinn, Mongoose, Motobecane, Gitane

### Low End Brands:

Huffy, Murray, Free Spirit, Magna, Roadmaster, Columbia

### Children Bicycles:

1-speed:	\$20—\$25*
BMX:	\$40—\$60*
Multi-speed	\$35—\$70*

### Adult Bicycles:

\*Looks new, air in tires, ride-able, higher end

Older 1-speed (wide tires)	\$20—\$30
Older 3-speed	\$20—\$30

### Most older 10-speed narrow-tired bikes:

-Welded (bike shop)	\$30—\$150 'most \$50-80'
-Stamped (department store)	\$10—\$45

### Mountain Bikes (wide tires) or Hybrids:

-Welded (bike shop)	\$50—\$200 'most \$70-90'
-Stamped (department store)	\$20—\$60
-Broken or Damaged	\$25—\$30

**Brand New Bike:** appraise at 50% cost

-If there is any question allow the donor to appraise

We place a value for all donations on the receipt as (1) a service to donors, who generally don't know the value of a used bike, and (2) because IRS and the public want to know the total value of donations to Bikes for the year during any given year.

Please make the appraisals as uniform as possible, based on the guidelines below. IRS guidelines suggest a "market value"—however, there is NOT a large market for second-hand bicycles hence the values typically are quite low. The IRS suggests that valuations be in line with what a person would generally receive at a "rummage sale", "flea market", or "swap meet", i.e., linked to realistic fair market re-sale values.